

Introduction to Cloud Solutions & Services





CLOUD SERVICES



Cloud
Readiness
Assessment



Cloud
Hosting
Services



Cloud
Managed
Services



Cloud Cost
Optimization



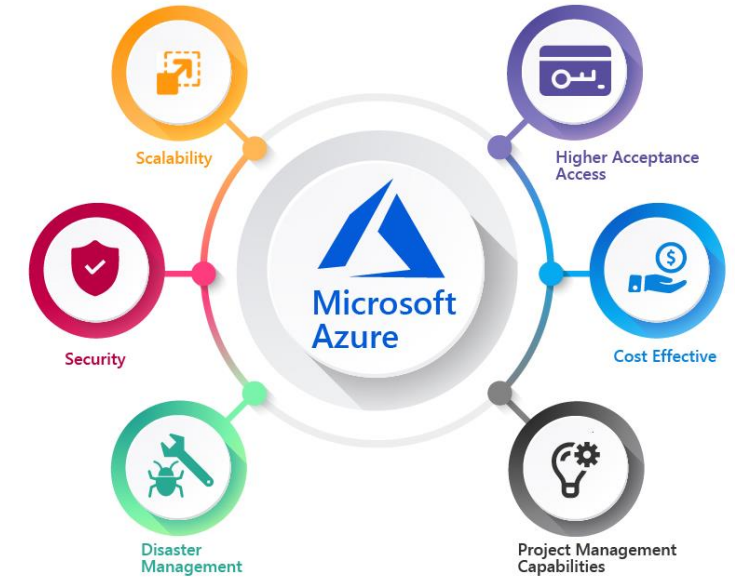
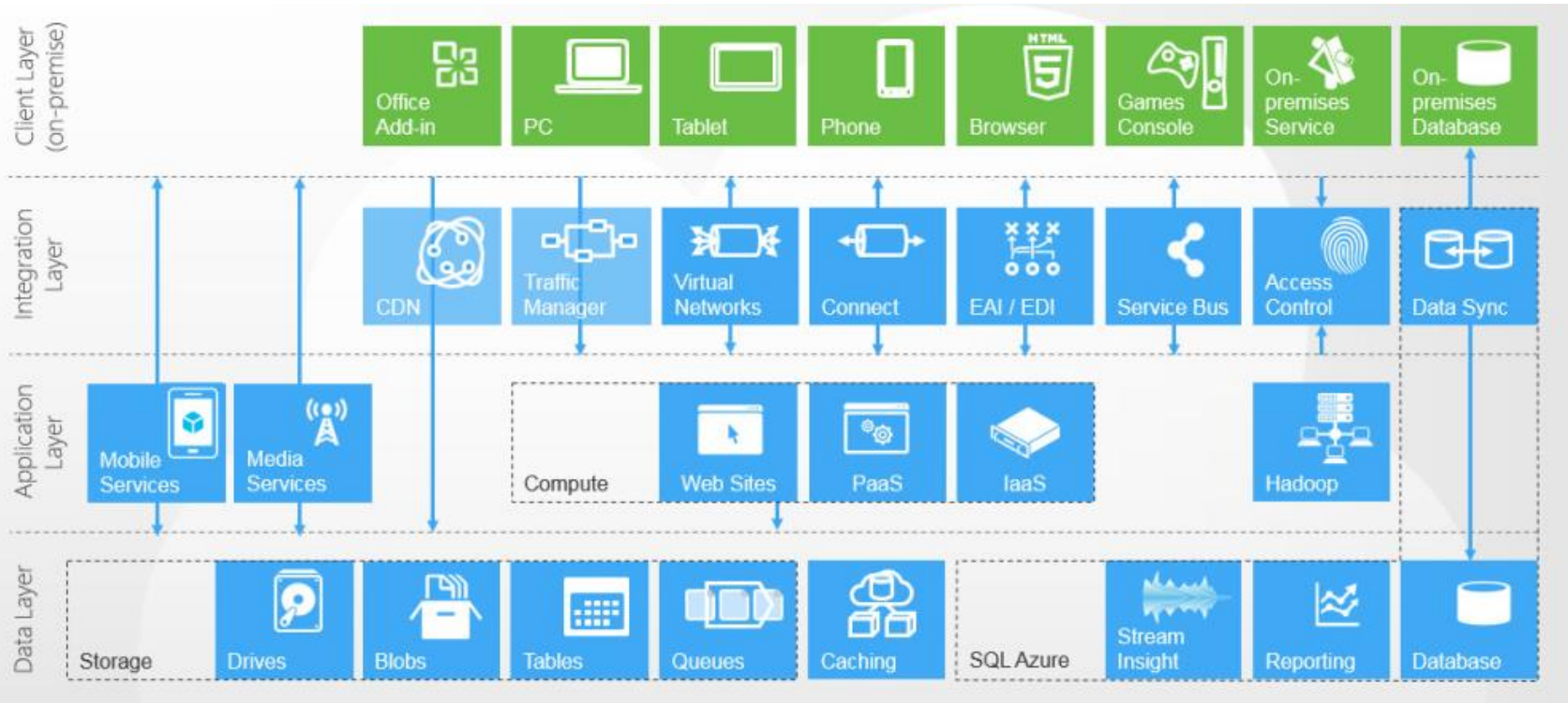
Cloud
Audits



Cloud
Consulting
Services



Cloud Migration;
Content Delivery
Network(CDN)
Optimization Services



PaaS
Platform as a Service

SaaS
Software as a Service

IaaS
Infrastructure as a Service

Customer's vision



- ➔ Stakeholder Interview
- ➔ TCO Calculation
- ➔ Compliance
- ➔ Risk Factors

Assessment & design



- ➔ Application Analysis
- ➔ Existing Setup Analysis
- ➔ In Depth Architecture Review
- ➔ Uptime Requirement Measure

How we deliver



- ➔ Roadmap Plan
- ➔ Calculated Assumptions
- ➔ Assessment Report
- ➔ Multi Cloud Comparison*

Packages Based Assessment

BASIC	STANDARD	COMPREHENSIVE
<p>How would my company benefit from AWS/Azure cloud services?</p>	<p>How can I integrate my current infrastructure with the Amazon cloud or Azure. (Any One)</p>	<p>How does my current IT staff fit into the plan?</p>
<p>Which workloads could be moved, why they would be move, and for what benefit?</p>	<p>How does my current IT depreciation schedule fit into this picture.</p> <p>How can I maximize Total Cost of Ownership (TCO) using Public Cloud without Compromising Security ?</p>	<p>How do we communicate and implement AWS/Azure's cloud services confidently?</p> <p>How will the Cloud change our workflow and other operations?</p>

- ➔ Turn your vision into a reality. Brightpoint Cloud Strategy and Consulting services help you understand how cloud and automation can achieve your business goals.
- ➔ Whether you're already in the cloud or considering a move, Brightpoint can help you leverage cloud technologies that drive innovation, speed and efficiency in your organization.



Better & Faster Cloud Solutions

- ➔ Leverage our proven blueprints Automations and **8+ years** of DevOps & Cloud Implementation success to realize the fastest time to value with reduced risk



Deep Data Expertise

- ➔ From Analytics to Operations
- ➔ **24x7 Gold Support** to help you maximize your cloud investment



End -To-End Cloud Support

- ➔ We are more than just consultants—we follow through
- ➔ We define your cloud strategy, then implement and manage it



Experience

- ➔ **7+ Years** of AWS and more than
- ➔ **4+ Years** of Azure Clouds Experience
- ➔ Over **20+** DevOps AWS implementations
- ➔ **200+** Deployed pipelines
- ➔ Managing more than **1,000+** servers



Cloud Credentials

- ➔ AWS **Advanced Consulting** Partner
- ➔ Microsoft Azure **Gold Partner**
- ➔ Acquia Preferred Partner
- ➔ **40+** AWS/Azure/Acquia Cloud Certifications



Well-Architected

- ➔ Set of best practices for reviewing critical workloads running on AWS/Azure
- ➔ Infrastructure as Code(IaaC) to get best out of Cloud Well-Architected Framework



Discover

- ➔ Metrics
- ➔ Constraints
- ➔ Skills



Assess

- ➔ Measure Workload
- ➔ Right size
- ➔ Map SKUs
- ➔ Compare TCOs



Plan

- ➔ Architect
- ➔ Strategy
- ➔ Security
- ➔ Plan Phases



Migration

- ➔ POC
- ➔ Foundation
- ➔ Phased Migration



Operate

- ➔ Monitor
- ➔ Remediate
- ➔ Optimize
- ➔ \$ Efficiency



Transform

- ➔ Auto Scale
- ➔ Self Heal
- ➔ Re-Platform



Future Readiness

Is your Cloud
Deployment top
Notch ready to
take the Big Load ?



Cloud Strategy

Are you getting the
Best out of your
Cloud Investment



Save Money

Are you saving
Enough Money
on Cloud ?

You get Detailed Report Highlighting

- Gaps in Cloud Architecture and setup
- Areas where you can improve with minimum efforts
- Areas which need Process changes and complex
- Help you to Optimize Your Cloud Billing with Cloud Cost Optimization Plans

We also offer

- Consultancy and Fix Budget Projects to Optimize or setup your Cloud Infra (PaaS /SaaS Model)
- Multiple Cloud Services to make sure you are getting Best out of Cloud



Cost-Performance Profiling

- We itemize and analyse at the most granular level – every instance, cluster, and resource – to find the greatest savings opportunities
- Know Your Infrastructure & Study Usages Patterns. Keeping the Elasticity Intact



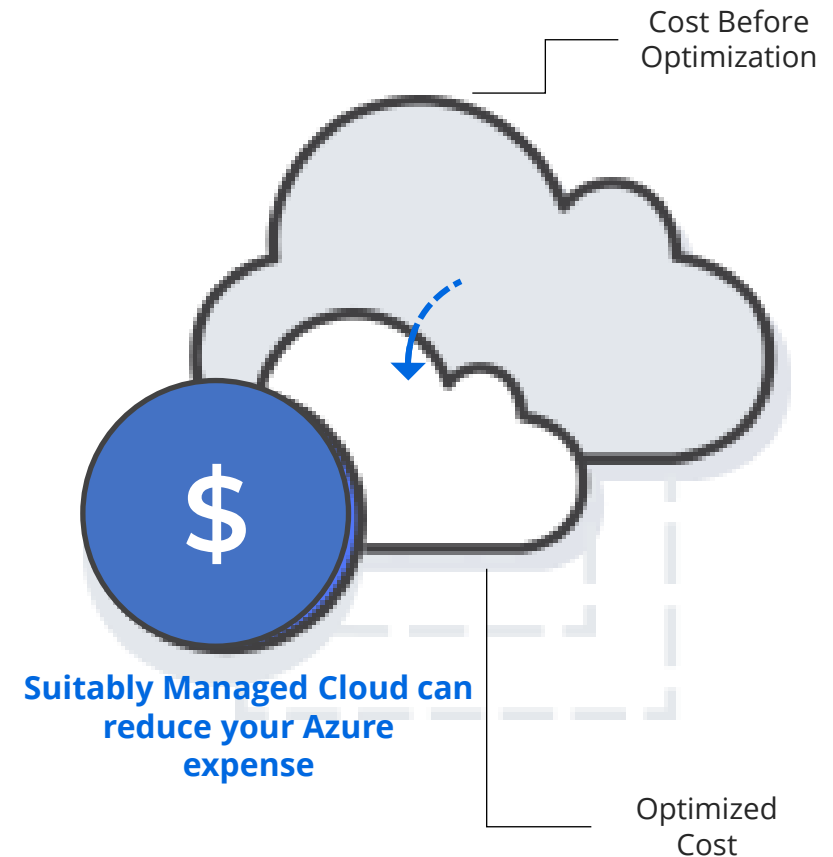
Clean-Up & Re-Design

- Find Cost Savings areas. Re-design of your cloud setup is executed
- We work closely with your team to streamline in every environment. And we pick up the loose change that's been lying around for months or even years



Ongoing Optimization

- One Time, Optimization of cloud resources to achieve Savings
- Retainer Cost Optimization Managed Services to keep the Cost down Always



Content Delivery Network (CDN) holds the key to Customer Experience but can shoot up your Bills



Research

- ➔ Audit the need of CDN
- ➔ Where your Users comes from
- ➔ What is Optimal Speed for you.
- ➔ Security Aspects



Analyze

- ➔ Identify Services Required for Optimal Performances
- ➔ Audit your CDN Bills - Compare the Services charged for and Services Required



Strategize

- ➔ Propose for Cost Savings with Existing CDN Provider
- ➔ Migrate to new CDN Provider . If O2 implements from start to end Migration
- ➔ Managed CDN Services to keep the Cost down always





Deploy Instances in Minutes

- Azure Web Server deployment is quick and easy, so you don't fret over the technicalities.
- Over 500 Servers Deployed on Azure
- Availability of Multiple Cloud Providers



Manage Cloud Server Efficiently

- Uncomplicated server management for more productive and focused teams.
- SSD-Based Drives to choose from.
- Backup Support
- Account Management Dashboard
- Managed Security
- Managed Backups



Experience Optimized Performance

- Advanced cache technologies and optimized Amazon hosting server for an amazing website experience
- Content Delivery Network (CDN)
- DNS Management
- Free SSL Certificates

